

CORPORATE PROFILE 2020





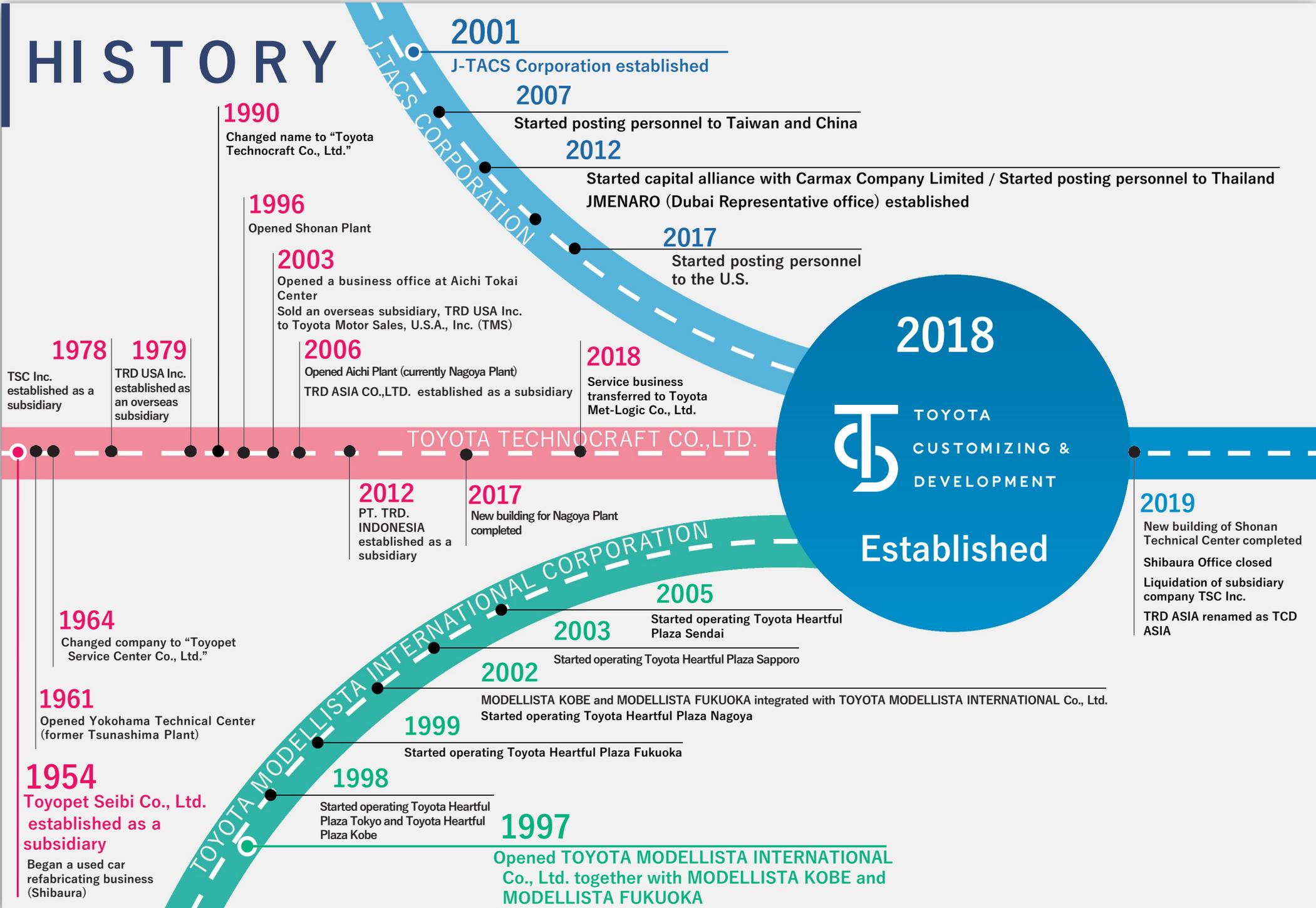
CORPORATE OVERVIEW

Company name	TOYOTA CUSTOMIZING & DEVELOPMENT Co., Ltd.
Date established	April 1, 2018
Head Office	800, Morooka-cho Kohoku-ku, Yokohama, Kanagawa, 222-0002 Japan
Capital	1,700 million yen (JPY)
Shareholders	Toyota Motor Corporation (90.5%), Toyota Tsusho Corporation (9.5%)
Number of employees	1,011 (As of April 2020)
Outline of business	<ul style="list-style-type: none"> • J-PIO (=Japan-Port Installation Option) Accessory development / installation and conversion for Japan-CBU vehicles export Efficient and total business coordination from planning to after-sales service • “Planning, development, production, sales, etc.” of Special Purpose Vehicles for Japanese and overseas markets • “Those” of accessories for TRD and MODELLISTA • “Those” for motor sports cars • Development commissioned by Toyota Motor Corporation (new vehicle planning, development and prototype along with engine design and evaluation) • Operation of Toyota Heartful Plaza
Main customers	Toyota Motor Corporation, Toyota distributors, Toyota dealers across Japan, etc.

ORGANIZATION



HISTORY





MODELLISTA

RAV4 MODELLISTA Ver.

Racing Development
TRD

RAV4 TRD Field Monster



GX Sport Design Package

TOYOTA CUSTOMIZING & DEVELOPMENT

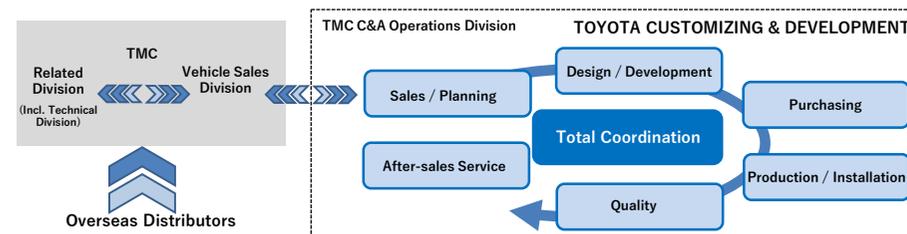
Accessory Business

Development and sales of TRD and MODELLISTA parts

- Manufacture, sales and after-service of customized parts tied up with Toyota

Various kinds of customized parts simultaneously sold at the time of new vehicle launch

Planning and development of export vehicles that meet various needs of overseas markets



■ Installation and conversion:

Total coordination of the J-PIO business by utilizing Toyota's networks, in terms of marketing, planning, design, development, procurement, production, conversion, quality control and after-sales service

■ Sales and procurement of parts:

Selling and providing accessory parts to overseas distributors efficiently by utilizing Toyota's ordering system (A-TOP) and logistic networks

■ Entrusted business:

Supporting vehicle sales expansion in various aspects of business by receiving specifically requested conversion and installation

Conversion Business

We develop and manufacture Toyota customized vehicles

■ **Conversion Business:**

We develop and manufacture Toyota customized vehicles for special applications and purposes, such as ambulances, road patrol cars, or road patrol wagons



■ **Operation of Heartful Plazas (5 stores) and individual customization of Toyota Welcabs**



■ **Advanced development:**

We support Toyota by receiving their special requested of advanced development of vehicles



Toyota HIMEDIC “high-standard” ambulance

Motor Sports Business

We develop racing cars and support motor sports activities

- **SUPER GT (GT500):**
 - Development and supply of racing cars and engines
 - Technical support and management for the entire team
- **SUPER FORMULA:**
 - Development and supply of racing engines
- **FIA GT3:**
 - Development and manufacture of racing cars and engines (Sports car based)
 - Sales and parts supply for the users
- **Participation-based motor sports:**
 - Planning and operating one-make race
 - Planning and operating Rally for beginners
 - Development, production, sales and after-service of racing cars sold in the market
 - Development and sales of the parts for car races (Japanese Rally Championship, etc)
 - Support for private race fans (Toyota vehicle owners)
- **Sports cars:**
 - Development applying techniques in racing cars
 - Advanced study and proto-type building



LOCATION

Accessory Business

Chofu Office, Nagoya Office, Nisshin Office, Tokyo Office, Nagoya Plant, Shonan Technical Center, Shin-Tokai Conversion Center, Meiko Center, Tahara Conversion Center, Toyota Modellista Tokyo, Toyota Modellista Kobe, JMENARO (Dubai)

Conversion Business

Nagoya Plant, Nisshin Office, Toyota Heartful Plaza Sapporo, Toyota Heartful Plaza Sendai, Toyota Heartful Plaza Nagoya, Toyota Heartful Plaza Kobe, Toyota Heartful Plaza Fukuoka

Motor Sports Business

Shonan Technical Center, Yokohama Technical Center

