

CORPORATE PROFILE 2021



CORPORATE OVERVIEW

Company name	TOYOTA CUSTOMIZING & DEVELOPMENT Co., Ltd
Date established	April 1, 2018
Head Office	800, Morooka-cho Kohoku-ku, Yokohama, Kanagawa, 222-0002 Japan
Capital	1,700 million yen (JPY)
Shareholders	Toyota Motor Corporation (90.5%), Toyota Tsusho Corporation (9.5%)
Number of employees	1,010(As of Jun 2021)
Outline of business •	J-PIO (=Japan-Port Installation Option) Accessory development / installation and conversion for Japan-CBU vehicles export Efficient and total business coordination from planning to after-sales service
•	"Planning, development, production, sales, etc." of Special Purpose Vehicles for Japanese and overseas markets
•	"Those" of accessories for TRD and MODELLISTA
•	"Those" for motor sports cars
•	Development commissioned by Toyota Motor Corporation (new vehicle planning, development and prototype along with engine design and evaluation)
•	Operation of Toyota Heartful Plaza
Main customers	Toyota Motor Corporation, Toyota distributors, Toyota dealers across Japan, etc.

ORGANIZATION

TOYOTA

CUSTOMIZING &

DEVELOPMENT

Domestic Business Unit

Domestic Sales Div.

Domestic Planning Div.

Overseas Business Unit

Overseas Business Div. Overseas Planning Div.

TRD Business Unit

TRD Business Div.
Technical Administration Div.
Technical Operation Div.
Power Train Div.
Vehicle Development Div.
Reseach & Development Div.

Development Group

Development promotion Div.
Conversion Vehicle Engineering Div.
Electronics Engineering Div.
Interior & Exterior Engineering Div.
Design Div.

Production Group

Purchasing & Logistics Div. Production Control Div. Manufacturing Div. Customer First Div.



General Administration Div. No.1 General Administration Div. No.2



2001 HISTORY J-TACS Corporation established 2007 Started posting personnel to Taiwan and China Changed name to "Toyota 2012 Technocraft Co., Ltd." Started capital alliance with Carmax Company Limited / Started posting personnel to Thailand 1996 JMENARO (Dubai Representative office) established Opened Shonan Plant 2017 2003 Started posting personnel to the U.S. Opened a business office at Aichi Tokai Sold an overseas subsidiary, TRD USA Inc. 2018 to Toyota Motor Sales, U.S.A., Inc. (TMS) 2021 1978 1979 2006 2018 TRD USA Inc. Opened Aichi Plant (currently Nagova Plant) TSC Inc. TRD INDONESIA renamed Service business established as established as a TRD ASIA CO.,LTD. established as a subsidiary as TCD ASIA PACIFIC transferred to Tovota an overseas subsidiary INDONESIA Met-Logic Co., Ltd. TOYOTA subsidiary CUSTOMIZING & DEVELOPMENT 2012 2017 2019 PT. TRD New building for Nagova Plant INDONESIA New building of Shonan completed **Established** established as a **Technical Center completed** subsidiary Shibaura Office closed Liquidation of subsidiary 2005 company TSC Inc. 1964 Started operating Toyota Heartful TRD ASIA renamed as TCD 2003 ASIA Plaza Sendai Changed company to "Toyopet Service Center Co., Ltd." Started operating Toyota Heartful Plaza Sapporo 2002 1961 MODELLISTA KOBE and MODELLISTA FUKUOKA integrated with TOYOTA MODELLISTA INTERNATIONAL Co., Ltd. Started operating Toyota Heartful Plaza Nagoya Opened Yokohama Technical Center 1999 (former Tsunashima Plant) Started operating Toyota Heartful Plaza Fukuoka 1954 1998 Toyopet Seibi Co., Ltd. Started operating Toyota Heartful established as a Plaza Tokyo and Toyota Heartful Plaza Kobe subsidiary Opened TOYOTA MODELLISTA INTERNATIONAL Began a used car Co., Ltd. together with MODELLISTA KOBE and refabricating business (Shibaura) **MODELLISTA FUKUOKA**



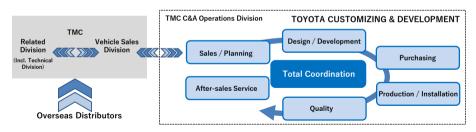
Accessory Business

Development and sales of TRD and MODELLISTA parts

■ Manufacture, sales and after-service of customized parts tied up with Toyota

Various kinds of customized parts simultaneously sold at the time of new vehicle launch

Planning and development of export vehicles that meet various needs of overseas markets



■ Installation and conversion:

Total coordination of the J-PIO business by utilizing Toyota's networks, in terms of marketing, planning, design, development, procurement, production, conversion, quality control and aftersales service

■ Sales and procurement of parts:

Selling and providing accessory parts to overseas distributors efficiently by utilizing Toyota's ordering system (A-TOP) and logistic networks

■ Entrusted business:

Supporting vehicle sales expansion in various aspects of business by receiving specifically requested conversion and installation

Conversion Business

We develop and manufacture Toyota customized vehicles

■ Conversion Business:

We develop and manufacture Toyota customized vehicles for special applications and purposes, such as ambulances, road patrol cars, or road patrol wagons



■ Operation of Heartful Plazas (5 stores) and individual customization of Toyota Welcabs





■ Advanced development:

We support Toyota by receiving their special requested of advanced development of vehicles



Motor Sports Business

We develop racing cars and support motor sports activities

■ SUPER GT (GT500):

- Development and supply of racing cars and engines
- Technical support and management for the entire team

■ SUPER FORMULA:

Development and supply of racing engines

■ FIA GT3:

- Development and manufacture of racing cars and engines
- Sales and support for the users

■ Participation-based motor sports:

- Planning and operating one-make race
- Planning and operating Rally for beginners
- Development, production, sales and support of racing cars sold in the market
- Development and sales of the parts for car races (Japanese Rally Championship, etc)
- · Support for private race fans (Toyota vehicle owners)

■ Sports cars:

- Development applying techniques in racing cars
- · Advanced study and proto-type building





LOCATION

Accessory Business

Chofu Office, Nagoya Office, Nisshin Office, Tokyo Office, Nagoya Plant, Shonan Technical Center, Shin-Tokai Conversion Center, Meiko Center, Tahara Conversion Center, Toyota Modellista Tokyo, Toyota Modellista Kobe, JMENARO (Dubai)

Conversion Business

Nagoya Plant, Nisshin Office, Toyota Heartful Plaza Sapporo, Toyota Heartful Plaza Sendai, Toyota Heartful Plaza Nagoya, Toyota Heartful Plaza Kobe, Toyota Heartful Plaza Fukuoka

Motor Sports Business

Shonan Technical Center

